

### IMAP closed 117 M&A deals worth more than \$4.5 billion

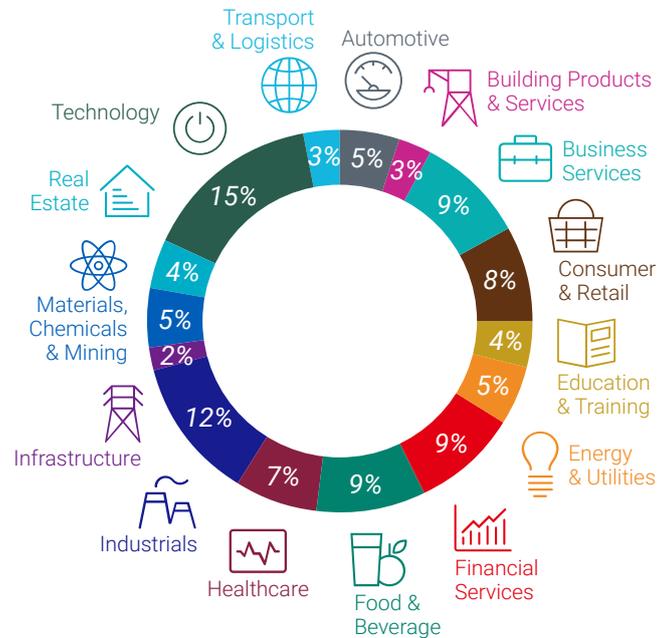
#### Global Performance

Rank	Advisor
1	PwC
2	Deloitte
3	KPMG
4	Rothschild
5	Houlihan Lokey
6	Ernst & Young
7	Goldman Sachs
<b>8</b>	<b>IMAP</b>
9	Lazard
10	Oaklins

Ranking based on number of transactions closed during Q1-Q3 2020. Undisclosed values and values up to \$500 million.  
Source: Refinitiv and IMAP internal data.



#### Deal Distribution by Sector Q1-Q3

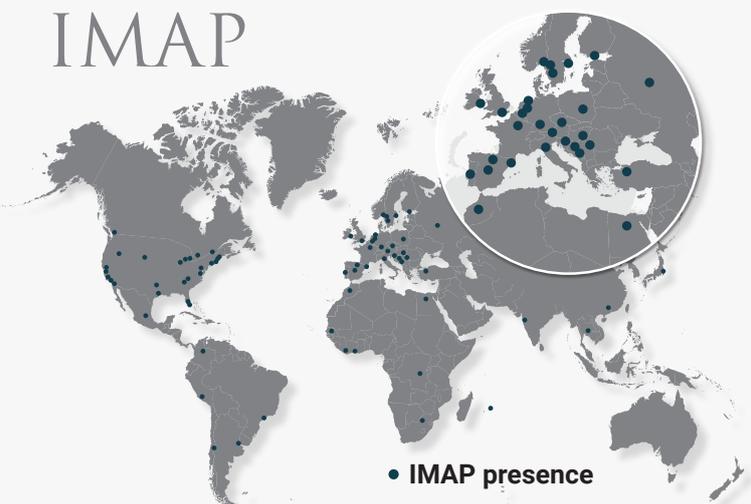


IMAP closed 117 M&A deals worth over \$4.5 billion during Q1-Q3 2020, 31% of which were cross-border. Deals were closed across 15 different sectors, with Technology and Industrials being the most active.

“Following the steep drop-off in global M&A activity in Q2, there were signs of renewed transaction activity in Q3 as previously paused deals were reactivated and well-positioned buyers ventured back to the market. In Q3, IMAP partners around the world closed 43 transactions, marking a 78% rebound from Q2. Moreover, opportunities and mandates continued to surface throughout Q3, which suggests further improvements may be in store for the final quarter of the year.”

Jurgis V. Oniunas, IMAP Chairman

## IMAP



### IMAP is a global team of proven, trusted advisors with global M&A, restructuring and debt advisory experience

- With 450+ advisors worldwide and successfully closing around 200 transactions per year, IMAP teams have proven experience closing M&A deals in crisis situations.
- IMAP leverages its decades of expertise and global footprint to continue to provide expert services and close deals, helping ensure its clients survival and long-term success.
- IMAP has established relationships with key market players and understands the liquidity and capital supports and providers in different markets, with access to debt and equity capital - key in helping businesses across the world navigate these difficult times.

### Selected Q3 Transactions

**FINANCIAL SERVICES** 



UNITED STATES

Acquired Majority Control of Business Operations



IRELAND

IMAP

ADVISED ON SALE OF COMPANY

**HEALTHCARE** 



MOROCCO

Acquired Majority Control of Business Operations



MOROCCO

IMAP

ADVISED ON SALE OF COMPANY

**INDUSTRIALS** 



SWEDEN

Acquired Majority Control of Business Operations



SWEDEN

IMAP

ADVISED ON SALE OF COMPANY

**BUILDING PRODUCTS & SERVICES** 



GERMANY

Acquired 100% of Business Operations



GERMANY

IMAP

ADVISED ON SALE OF COMPANY

**INDUSTRIALS** 



NETHERLANDS

Acquired a Majority Stake in



NETHERLANDS

IMAP

ADVISED ON SALE OF COMPANY

**BUILDING PRODUCTS & SERVICES** 



CANADA

Acquired 100% of Business Operations



CANADA

IMAP

ADVISED ON SALE OF COMPANY

**INDUSTRIALS** 



UNITED STATES

Acquired Majority Control of Business Operations



UNITED STATES

IMAP

ADVISED ON SALE OF COMPANY

**AUTOMOTIVE** 



CROATIA

Acquired 100% of Business Operations



SLOVENIA

IMAP

ADVISED ON SALE OF COMPANY

**HEALTHCARE** 



FRANCE

Acquired Majority Control of Business Operations



FRANCE

IMAP

ADVISED ON PURCHASE OF COMPANY